

June 2000

Table of Contents

Editor

Follow this and additional works at: <https://docs.lib.purdue.edu/atg>



Part of the [Library and Information Science Commons](#)

Recommended Citation

Editor (2000) "Table of Contents," *Against the Grain*: Vol. 12: Iss. 3, Article 1.

DOI: <https://doi.org/10.7771/2380-176X.3356>

This document has been made available through Purdue e-Pubs, a service of the Purdue University Libraries. Please contact epubs@purdue.edu for additional information.

Against the Grain

Against the Grain (USPS 012-618) (ISSN 1043-2094) is published six times a year in February, April, June, September, November, and December/January by Against the Grain, LLC, 209 Richardson Ave., MSC 98, The Citadel, Charleston, SC 29409. Subscription price per year is \$40 U.S. (\$45 Canada \$50 foreign). Periodicals postage paid at Charleston, SC. **Postmaster:** Send change of address to Against the Grain, LLC, 209 Richardson Ave., MSC 98, The Citadel, Charleston, SC 29409.

Editor:

Katina Strauch (College of Charleston)

Associate Editors:

Rosann Bazirjian (Penn State University)
Barbara Dean (Arlington County Public Library)
Joyce Ogburn (Old Dominion University)
Celia Scher Wagner (Academic Book Center)

Research Editors:

Barry Lee (Research & Reference Services)
Judy Luther (Ardmore, PA)

Assistants to the Editor:

Anne Jennings (A.Jennings Legal Research)
Ileana Strauch
Toni Nix (Just Write Printing & Graphics)

Contributing Editors:

Richard Abel (Consultant)
Dora Biblarz (Arizona State University)
Nat Bodian (Publisher's Marketing Consultant)
Sever Bordeianu (Univ. of New Mexico)
Liz Chapman (Oxford University)
Ron Chepesiuk (Winthrop University)
Eleanor Cook (Appalachian State University)
Linda Defendeifer (U. of Illinois College of Law)
Nancy Dennis (U. of New Mexico)
Barry Fast (Academic Book Center)
Eamon Fennessy (The Copyright Group)
Anthony Ferguson (Columbia University)
Julie Gammon (U. of Akron)
Julia Gelfand (University of California, Irvine)
Chuck Hamaker (UNC, Charlotte)
William M. Hannay (Schiff, Hardin & Waite)
Don Jaeger (Alfred Jaeger, Inc.)
Tony Leisner (Dawson)
Tom Leonhardt (Oregon Institute of Technology)
Fred Lynden (Brown University)
Kathern Miraglia (Catholic University)
Jack Montgomery (Western Kentucky University)
Matt Nauman (Blackwell's)
Sandy Paul (SKP Associates)
Elsie Pritchard (Morehead State University)
Pamela M. Rose (SUNY Buffalo)
Joanne Schmidt (Emerson College)
Jerry Seay (College of Charleston)
Albert Simmonds (SKP Associates)
Proofreader: Jill Conway (Charleston, SC)

Graphics:

Bowles & Carver, *Old English Cuts & Illustrations*
Grafton, *More Silhouettes*
Ehmcke, *Graphic Trade Symbols By German Designers*
Grafton, *Ready-to-Use Old-Fashioned Illustrations*
Crawhall, *Pictorial Archive of Quaint Woodcuts in The Chap Book Style*

Production:

Just Write Printing & Graphics
398 Crab Apple Lane, Ridgeville, SC 29472
phone & fax: 843-835-8604 mobile: 843-870-0445

Ads Manager:

Edna Laughrey Internet:elaughrey@aol.com
phone: 734-429-1029, fax: 734-429-1711

Send ads to:

Edna Laughrey, 291 Tower Dr., Saline, MI 48176

Publisher:

A. Bruce Strauch

Publisher Relations:

Lyman Newlin (Book Trade Counsellor)

Send correspondence, press releases, etc., to:

Katina Strauch, Editor, *Against the Grain*, LLC,
209 Richardson Ave., MSC 98, The Citadel,
Charleston, SC 29409
phone or fax: 843-723-3536
Internet:strauchk@earthlink.net

Against the Grain is indexed in *Library Literature*, *LISA*, *UnCover*, *BUBL*, and *The Informed Librarian*.

Authors' opinions are to be regarded as their own. All rights reserved. Printed in the United States of America. This issue was produced on a Power Macintosh Performa 6112CD and Power Macintosh 8100, with Apple Color Monitors, and AGFA Imagesetter, using Microsoft Word 5.0 and PageMaker 6.5 software under System 8.0.

Against the Grain is copyright ©2000 by Katina Strauch



AGAINST THE GRAIN

TABLE OF CONTENTS

v.12 #3 June 2000 © Katina Strauch

ISSUES, NEWS, & GOINGS ON

Rumors	1	From Your Editor	6
Deadlines	6	Letters to the Editor	6

FEATURES

Guest edited by Beau David Case (Ohio State University)

Cutting-Edge Articles on Cutting-Edge Approval Plans:	1	In Memoriam — Gerry Stormer	34
An Introduction by Beau David Case		Here's Looking At ... Library-Based Profiling:	36
Squeezing the Most out of the Approval Plan Budget:	16	The Real New Business Model (A Plan to Reinvigorate Library/Vendor Relations) by Rick Lugg and Ruth Fischer	
The University of Texas at Austin and Blackwell's Book Services Preferred Edition and Paper Preferred Options by Glen Worley		Op Ed — Opinions and Editorials ...	38
Processing Foreign Language Books without Catalog Librarians	28	How I Learned to Stop Worrying and Love the Merger by John Abbott — Concern exists in some academic library acquisitions and collection development offices that the recent book-seller mergers signal an unfortunate end to the largely familiar and friendly business of supplying academic monographs.	
At the University of Arizona Library by Thomas H. Marshall		Memory Lane	60
The ABC's of the Fermilab Library Approval Plan	30	<i>ATG Millennium Issue — Call for Contributions</i>	
<i>by Sara R. Tompson</i>		In Memoriam — Meta Nissley	76
Slavic Studies Approval Plans:	33	Back Talk	98
Report on a Panel at the 1999 Annual Conference of the American Association for the Advancement of Slavic Studies by Stephen D. Corrsin		Information Enablers & Librarians — What are the major challenges facing large research libraries and their directors?	
<i>Look for Creating a Greek Approval Plan at Yale by Anthony J. Oddo coming in Sept.</i>			

ATG SPECIAL REPORT ON THE DIGITAL DILEMMA

Guest edited by Ann Okerson (Yale University)

An Introduction	45	Pondering the Digital Dilemma:	49
<i>by Ann Okerson</i>		A Personal Reflection by Clifford Lynch	
Origins of the Digital Dilemma	45	The Digital Dilemma:	51
<i>by Alan S. Inouye</i>		Intellectual Property In the Information Age: A Slightly Critical View by Bernard R. Sorkin	
The Digital Dilemma:	47	The Digital Dilemma	53
A Publisher's Perspective by Karen Hunter		<i>by Sarah Sully</i>	

PROFILES ENCOURAGED

Edited by Barbara Dean, Jack Montgomery and Allison Mays.

Rick Anderson	40	Library Profile — Millsaps-Wilson Library:	58
Head, Acquisitions Librarian, UNC-Greensboro		On the Brink of Change by Allison P. Mays	
Allison P. Mays	60		
Collection Development Librarian, Millsaps College			

ATG INTERVIEWS

Bob Doran	62	Ed Colleran & Bruce Funkhouser ...	64
Senior Vice President - Electronic Business and Information Services - Baker & Taylor, Inc.		Copyright Clearance Center	

<<http://www.against-the-grain.com>>

ALA ANNUAL ISSUE

REVIEWS

From the Reference Desk 66

by **Tom Gilson** — *Reviews of Reference titles. Encyclopedia of Genocide, Constitutional Rights Sourcebook, Encyclopedia of American Radio, and Who's Who in Economics are just some of the items discussed this month.*

Book Review 72

Review of **Digital Libraries: Philosophies, Technical Design Considerations, and Example Scenarios.**

LEGAL ISSUES

Edited by **Bruce Strauch** and **Jack Montgomery**

Cases of Note 78

LA Times vs. Free Republic — *This case is about fair use and Websites. Pretty interesting...*

Legally Speaking 79

Microsoft Antitrust Trial and Verdict by **Bryan Carson** — *What does the Microsoft trial and verdict really mean, and how does this ef-*

fect the library and publishing community?

Copyright Questions and Answers ... 81

*If a library scans bookcovers, using its purchased copies, can it forgo asking permission from the publishers? This is just one of the nitty-gritty questions that **Laura Gasaway** answers in this regular column*

PUBLISHING

Papa Lyman Remembers 73

The McGuffey Readers

And They Were There 82

Reports of Meeting — **ALCTS/AS Preconference**

Other Side of the Street 84

A Farewell to Fair Use by **Thomas Bacher** — *In the world of printed information, public in-*

stitutions placed limited restraints on persons wishing to photocopy articles for their own use. Not so in the electronic environment.

Oregon Trails 85

Electronic Book Hype by **Tom Leonhardt** — *Are we to believe that by 2009, the electronic book will have superseded the printed, bound book?*

BOOKSELLING AND VENDING

Biz of Acq 87

Stewardship, Partnership, Self-Understanding: An Exploration of Values in Acquisitions Work by **Rob Richards** — *In this month's column, Rob enumerates some of the personal and professional values that acquisitions librarians bring to their work, in the hope of stimulating reflection and dialog.*

sotto voce 91

Some thoughts on the "bump" in bumper stickers by **Bob Schatz** — *Active participation in the democratic experience need not be limited to casting a vote.*

Bet You Missed It 92

What do PubMed and Walmart have in common? Read about it in this issue.

INTERNATIONAL

International Dateline 93

Some News from the UK by **Martin White**

TECHNOLOGY AND STANDARDS

Edited by **Sandra K. Paul** and **Albert Simmonds**

Innovations Affecting Us 94

DataPlay's High Density Disc and Agilent's Optical Switch Fabric by **Norm Desmarais**

Webworthy 96

*Unique and interesting Web sites organized by broad subject area edited by **Pamela Rose**. This month one of the subjects is computer viruses. I think that is especially timely.*

ETC.

An Update: Sources for Electronic Journals on the Web 42

by **Judy Luther**

Adventures in Librarianship 55

Here's the Pitch — *Ned Kraft pitches the latest media bonanzas, coming soon to a screen near you!*

"Linking Publishers, Vendors and Librarians"



Against the Grain

Uncommon ...

Against the Grain is your key to the latest news about libraries, publishers, book jobbers, and subscription agents. **ATG** is a unique collection of reports on the issues, literature, and people that impact the world of books, journals, and electronic information.



Against the Grain

Unconventional...

ATG is published six times a year, in February, April, June, September, November, and December/January. A six issue subscription is available for only \$40 U.S. (\$45 Canada, \$50 foreign), making it an uncommonly good buy for all that it covers. Make checks payable to **Against the Grain, LLC** and mail to:

Katina Strauch
209 Richardson Avenue
MSC 98, The Citadel
Charleston, SC 29409

Name	Address	City	State	Zip
			Phone	
		Company		
		Email		